



**THE THORPE**<sup>TM</sup>  
— ENTERPRISE LLC —  
There is room for everyone at the table of success!

<https://thethorpeenterprisellc.com/>

**Position Title:** Expert Academy Clinician, TE101 Academy of Fund Development (For-Profit/Adult)

**Number of Positions (1)**

**Timeline:** “Applying To A Pool”

**Pay:**

- Expert Academy Clinicians, Bachelor’s Degree, \$55.00 hourly rate @ 6 hours monthly
- Expert Academy Clinicians, Master’s Degree, \$65.00 hourly rate @ 6 hours monthly
- Expert Academy Clinicians, Doctoral Degree, \$85.00 hourly rate @ 6 hours monthly
- Expert Academy Clinicians, 7-10 Year Experience Professional, \$65.00 hourly rate @ 6 hours monthly
- Expert Academy Clinicians, 10-15 Year Experience Professional, \$75.00 hourly rate @ 6 hours monthly

**Contract:**

These positions are at-will contingency contracts based on student enrollment. This means that clinicians are applying to a pool and will be confirmed after student enrollment numbers have been confirmed.

**About the Company**

**Mission: “Rebuilding People & Communities Worldwide”**

**Vision:** The effects of Covid19 worldwide changed our focus to creating a world-class organization that develops in communities of all ages a deep understanding of the importance of having the proper education and training to fully participate in the new **Global Economy**.

We are committed to preparing our **Youth** and **Adults** to participate in the new global economy that generates **\$20 Trillion Dollars** and serves 474 million people per year by breaking down economic walls and removing the social glass ceilings.

Developing economic and social capital will be at the forefront as we help people recover from covid19. The purpose of the organization is to help people develop the specific knowledge and skills that will allow them to experience ongoing **Personal Prosperity**.

The **Strategic Plan** is to provide to communities ongoing personal and professional development opportunities to work with **World-renowned leaders** in fund development, community business strategy, employee relations and legal services, music industry, record deals, movie deals, acting deals, performance contracts, music scholarships, apprenticeships, internships, STEM and social emotional

leadership training (social justice, diversity, equity, exclusivity, inclusion) in hopes of each **Youth** and **Adult** accomplishing their personal life goals of securing a seat at the table of success!

We will **Partner** with the general public, public and private schools, corporations, universities, federal government, state government, local government, national and international for-profit and non-profit organizations. The organization will support programs world-wide.

**Core Values:**

- HONOR: Exhibiting the highest level of respect
- COLLABORATION: Focused on working in harmony
- SELF-RESPECT: Having pride in yourself
- UNDERSTANDING: Listening to understand
- COMPASSION: Showing concern for all humanity
- INTEGRITY: Standing in truth
- DEDICATION: Commitment to Personal Prosperity

**Target Audience:**

- Our target audience for the company includes 55.7 million public and private school attendees, 19.7 million college and university attendees, 43 million renters, 155.76 million employed citizens, 38.1 million homes seekers, 627,000 new business owners in the United States and positioned to serve more citizens worldwide.

**What Clients Gain:**

- YOUTH AND ADULT participants will work with World-renowned industry leaders to develop the needed skills and abilities to audition for record deals, movie deals, acting deals, performance contracts, music scholarships, apprenticeships, internships, utilize social emotional strategic conversation structures and explore the world of STEM. Adult clients will learn how to use defined structures to maintain a healthy work environment, develop businesses plans based on market research and create a funding structure in alignment with funding institutions that will help secure the needed financial business resources. All Youth and Adult clients will be offered ongoing support for continued success. End-of-Course Professional Development Certificates will be offered for each academy.

**The position:**

The expert academy clinician position will select an area of expertise, review the curriculum and prepare engaging lessons/presentations for adult and youth clients.

Our company seeks twelve expert academy clinicians for adult courses and eight expert academy clinicians for youth courses.

**Expert Academy Clinician Duties and Responsibilities**

- Create and deliver industry specific presentations/lessons aligned to the curriculum

- Follow the prescribed presentation/delivery process
- Prepare engaging and interactive 1 hour or 2 hours sessions (Based on Certificate/Course)
- Utilize customer service and negotiation skills to create and maintain a collaborative environment
- Use Google software, zoom and be sure that client surveys are completed after each session
- Use the one hour of planning/preparation time per month to be sure the presentations are ready to be presented at a very high level
- Ability to make clients want to come back for multiple sessions and courses
- Experience working in the education sector with teachers, administrators, elected officials, community members, professionals from multiple industries, state and federal government.
- Attend the Expert Academy Clinician Training Session during the Fall and Spring Sessions

Education/Certifications (Expert Academy Clinician candidates must meet two of the four education/certification areas)

- A high school diploma or GED certificate, required
- Industry Specific and Professional Education Certifications, required
- An associate's degree, bachelor's degree, master's degree or doctorate degree (a plus) or 7 to 10 years of professional experience in one of the academy areas (for-profit, non-profit, employment and labor law, arts & entertainment, social emotional learning, STEM, public education, private education or higher education)
- An associate's degree, bachelor's degree, master's degree or doctorate degree (a plus) or own a company aligned to one of the academy areas (for-profit, non-profit, employment and labor law, arts & entertainment, social emotional learning, STEM, public education, private education or higher education)

Expert Academy Clinician Requirements and Qualifications

- Must be willing to uphold our core values and non-discrimination/equity creed at all times
- Must have a background in for-profit, non-profit, employment and labor law, arts & entertainment, social emotional learning, STEM, public education, private education or higher education
- Expert Academy Clinicians will need to hold a degree, industry certification, currently working in their area of professional expertise or own a company aligned to the specific academy area of interest.

- Experience in lesson planning, presentation development or research
- Experience in teaching, college professorship, sales, professional development/training, entrepreneurship (a plus)
- Experience with presenting via zoom and effectively using all presentation/group features
- Proven advance customer service skills and ability to speak using plan language and subject based terminology so that all clients can clearly understand the content
- Advance presentation delivery strategies or willing to learn
- Ability to follow a prescribed presentation structure
- Must be able to communicate with people from a win/win perspective
- Must be flexible and willing to be trained
- Must have experience working in a very fast paced environment
- Proficient in Google software, Microsoft Office, Excel Spreadsheets, Zoom and Google Meets.
- The ability to work independently, with a team and in a collaborative manner

## **Virtual Products**

### **Tuition-Based Live Virtual Academy Program Certificates**

#### **Fall Session**

- **Open Enrollment: June-August**
- **Class Sessions: September-December**
- Executive Education Certificate/Level I/Level II
- Executive Education Seminar Certificate/Level I/Level II
- Youth Scholarship Honors Certificate/ Level I/II-Year I, Level II/III-Year II, Level IV/V-Year III
- Youth Intensive Workshop Certificate/Level I/Level II
- Youth Prep Seminar Certificate/Level I/Level II

#### **Spring Session**

- **Open Enrollment: January-February**
- **Class Sessions: March-June**
- Executive Education Certificate/Level I/Level II
- Executive Education Seminar Certificate/Level I/Level II
- Youth Scholarship Honors Certificate/Level I/II-Year I, Level II/III-Year II, Level IV/V-Year III
- Youth Intensive Workshop Certificate/Level I/Level II
- Youth Prep Seminar Certificate/Level I/Level II

## **Tuition-Based Live Virtual Academies**

### **Tuition-Based Live Virtual Academies (Adult)**

- Academy of Fund Development, S.T.A.R.T. U.P.
- Academy of Community Business Strategy, THE A.R.C.
- Academy of Employment & Labor Law, S.O.A.R.
- Academy of Arts & Entertainment, THE H.E.A.T.
- Academy of Social Emotional Leadership, A.L.E.R.T.
- Academy of STEM Leadership A.W.A.K.E.

### **Tuition-Based Live Virtual Academies (Youth)**

- Academy of Arts & Entertainment, THE H.E.A.T.
- Academy of Social Emotional Leadership, A.L.E.R.T.
- Academy of STEM Leadership A.W.A.K.E.

## **Adult Courses**

### **Business Development Education**

- TE101 Academy of Fund Development (For-Profit/Adult)
- TE102 Academy of Business and Community Strategy (Non-Profit/Adult)

### **Employment & Labor Law Education and Mediation Services**

- TE103 Academy of Employment and Labor Law (Adult)

### **Social Emotional Leadership Education**

- TE105 Academy of Social Emotional Leadership (Adult)

### **STEM Education**

- TE106 Academy of STEM Leadership (Adult)

### **Arts Education & Entertainment**

- TE 104 Academy of Arts & Entertainment-TE/AE 101 Arts Education & Entertainment Leaders/Adult)
- TE 104 Academy of Arts & Entertainment-TE/AE 102 Art as Philosophy of Humanity/Adult)
- TE 104 Academy of Arts & Entertainment-TE/AE 103 Theatre Prep-Acting/Adult)
- TE 104 Academy of Arts & Entertainment-TE/AE 104 Music Conservatory Prep-Classical Voice/Adult)
- TE 104 Academy of Arts & Entertainment- TE/AE 105 Music Industry Prep-Production & Technology/Adult
- TE 104 Academy of Arts & Entertainment- TE/AE 106 Contemporary Music Prep-Vocal/Adult)
- TE 104 Academy of Arts & Entertainment -TE/AE 107 Gospel Music Prep-Vocal/Adult)

## **Youth Courses**

### **Social Emotional Leadership Education**

- TE105 Academy of Social Emotional Leadership (Youth)

### **STEM Education**

- TE106 Academy of STEM Leadership (Youth)

### **Arts Education & Entertainment**

- TE 104 Academy of Arts & Entertainment-TE/AE 102 Art as Philosophy of Humanity/Youth)
- TE 104 Academy of Arts & Entertainment-TE/AE 103 Theatre Prep-Acting/Youth)
- TE 104 Academy of Arts & Entertainment-TE/AE 104 Music Conservatory Prep-Classical Voice/Youth)
- TE 104 Academy of Arts & Entertainment- TE/AE 105 Music Industry Prep-Production & Technology/Youth)
- TE 104 Academy of Arts & Entertainment- TE/AE 106 Contemporary Music Prep-Vocal/Youth)
- TE 104 Academy of Arts & Entertainment- TE/AE 107 Gospel Music Prep-Vocal/Youth)

### **How To Apply:**

**Subject Line: (Expert Academy Clinician-Identify area of interest)**

**Email resume to [shawn.thorpe@thethorpeenterprisellc.com](mailto:shawn.thorpe@thethorpeenterprisellc.com)**

### **NON-DISCRIMINATION STATEMENT/EQUITY CREED**

We pledge to not allow the beliefs and practices of any exclusive affiliation influence our daily non-verbal and verbal interactions to be of a negative or discriminatory nature because of a persons' race, color, religion, sex, sexual orientation, gender identity, national origin, age, physical or mental disability, genetic information, veteran's status or any other basis protected under applicable law.

We further pledge to really hear people, listen to their hearts and relax enough mentally to feel their energy as they communicate to truly hear what they are saying.

We are determined not to allow the beliefs of our exclusive affiliations or our own to exclude people because they don't fit into their mold, our mold.

We will stay focused on Diversity, Equity and Inclusion and will remember that Exclusivity is what really creates all the imbalances in our world.

We pledge to stay "**ALERT**" and "**AWARE**" while creating an environment that is not about competition with others but supports ongoing personal and professional development that is ultimately focused on **Personal Prosperity**.

